

## CAPTAIN AVNER'S CV



Senior executive with verifiable year-after-year success achieving recognition for honorary service and dedication in government, academic and non-profit sectors, integrated with solid background in marketing, sales, fund raising, training and development, management, and corporate career. With more than 19 years of exemplary experience in conceptualizing ideas, seizing opportunities, building operations, leading highly successful organizations and new business development initiatives, public speaking and producing powerful learning opportunities for corporate and higher education. Skilled in strategic planning, market positioning, sales and account management, communication and understanding organizational behavior and change. Dependable: solid

professional standards pooled with absolute integrity. Equipped with excellent work ethic, multilingual capacity of fluency in Hebrew and English with adept on Arabic and Yiddish reading.

### Career Highlights

Internationally published author in *What Israel Means To Me* (USA & Canada: Wiley, 2006), edited by Harvard University professor Alan Dershowitz, one of several essays published by prominent figures like: CNN's anchor Larry King, US Secretary of Education William Bennett, US Senator Norm Coleman (R, MN), Ambassador Stuart Eizenstat, NYC Mayor Ed Koch, US Congressman Barney Frank (D, MA), Actress Natalie Portman and more

- Promoted to Professor and the youngest ever Chair of the Department of Turkish & Hebrew Studies after three weeks of employment in US Department of the Defense
- Based on high fund raising, recruitment and outreach achievements was promoted to direct two divisions at a major Bay Area non-profit organization, San-Francisco, CA
- Turned around two academic departments of the US Department of the Army to a high performance, successful, cohesive unit within 3 month under a budget freeze restrictions as Department Chair
- Turned around a running deficit program to \$25,000 surplus program within one summer, functioning as the Director of youth programs in Austin, 1999
- Effectively fund raised over \$300,000 to enhance study abroad travel programs for faculty and students of Bay Area Campuses as Division Director
- Based on high managerial performance was awarded a grant to develop and implement an innovative electronic learning technology for the US Department of Defense.
- Successfully conducted a one-on-one meeting with President Ezer Weitzman of Israel for thesis research in 1996
- Among the very few officers in the Armed Forces who were awarded twice during their service for highest excellence as an Army NCO and an Army cadet

### Awards and Honors

**Membership Award School** – Phi Kappa Phi-National Honor Society, **1997**

**Ampla Laude** – University of Texas, Austin- Dean of Liberal Arts Honors Lists, **1996**

**Two-time Awardee** – Dan Danziger scholarship for excellence in social studies, **1995, 1996**

**First Participant in International Exchange Program** – University of Haifa Israel, **1994**

**Most Outstanding Army Cadet** – Officers Course, Israeli Defense Forces, **1989**

**Most Commendable Army Sergeant** – Education Non Commissioned Officer Course, Israeli Defense Forces, **1988**

### Core Competencies

#### PROJECT MANAGEMENT

- Led bi-annual activists' leadership tour of students, faculty and staff of various universities like Stanford and UC Berkeley to Israel
- Manage a team of successful managers that trained hundreds of intelligence linguists for the Global War on Terrorism
- Delegated in hiring of faculty, disenrolling students, technology enhancement; building

- curriculum and testing in field of Area and Military Studies
- Organized Israel related activities on campuses in Bay Area, covering the entire planning, fund raising and budgeting annual budget of over \$500,000
- Spearheaded summer programs for 266 children, ages K-10th grade, in several summer camps such as arts camp, sports camp, teen-tour, counselors in training
- Coordinated the newly inaugurated Macintosh Computer Laboratory for University of Texas that revolutionized electronic learning for hundreds of undergraduate and graduate students
- Served as the Director of Educational Teen Tour Program; supervised 42 teenagers from North America in an educational program in Jewish history in Europe and Israel
- Develop and implement strategic plans to secure internal issues involving employee communication, working environments, benefits and productivity

### **Personnel management**

- Oversaw daily operations ; managed and directed 16 professors, 60 officers NCOs and soldiers from US Air Force, US Army, US Marines Corps, and US Navy in a yearlong course teaching languages and Area Studies
- Strong communicator with dynamic training and management abilities and leader who establish goals and motivates employees to achieve objective; lead, coach and motivate service teams to achieve peak level of performance through effective training programs and strategies
- Ably supervised staff of 30, entailing functions of hiring and firing and budgeting resulting to increased profit of over \$25,000

### **CORPORATE TRAINING / EDUCATION AND RESEARCH**

- Officer-in-charge of teaching and instructing soldiers, non-commissioned officers and officers; taught Hebrew classes and received profound student evaluations based on the design of the courses and the methods of delivery
- Skilled at leveraging information technology to reduce training costs while dramatically improving productivity and results
- Identified marketing opportunities and oversaw development of marketing campaigns for executive education; presented curriculum overviews to professional associations; formed alliances with local business to identify and meet educational needs; reviewed and evaluated course delivery and content
- Presented a prolific body of research results and thesis numerous academic conferences worldwide

## Professional Experience

### ***Professor and Chair of the Department of Turkish & Hebrew Studies 2005-Present***

US Department of the Army, Monterey, CA

### ***Director of Campus and Young Adults Division 2000-2005***

The Israel Center of the Jewish Community Federation, San-Francisco, CA

### ***Camp Director/ Hebrew Program Director/ Lead Teacher 1994- 2000***

The Jewish Federation-Hillel Foundation, Austin, Texas

### ***Asst Instructor-Hebrew Studies/Teaching Asst. /Research Asst./Computer Laboratory Coordinator 1996-1998***

University of Texas at Austin, Austin, Texas

### ***Rank: Captain/ Education officer/Administrator/Consultant 1987-1993***

***Israeli Defense Forces, all over the State of Israel, Lebanon***

### ***Director-Educational Teen Tour Program 1997***

North America Federation of Temple Youth, NYC, NY The Czech Republic, Cyprus, Israel

## Education

### ***Master of Arts in Middle Eastern Languages and Cultures***

The University of Texas at Austin, Austin, Texas **1998**

Fully funded by University Scholarship

Master's thesis titled: *Attitudes towards the Holocaust and Sexuality*

*as a Defining Trait: The Sabras Character in Israeli Culture*

***Bachelor of Arts in Middle Eastern Studies and Government***

The University of Texas at Austin, Austin, Texas **1996**

Funded by University Scholarship

The University of Haifa, Haifa, Israel **1994**

Freshman year towards ***Bachelor of Arts in Political Science and Middle Eastern Studies***